

Hunt Business Management Australia



## Aged Care Display Kits

Professionally displaying your vacant rooms will be a contributing factor to increasing sales, occupancy and revenue for your Company.

When a consumer tours your vacant rooms they need to feel like this could be the home for their loved one. Creating an eye appealing holistic approach to room displays is vital to ongoing sales.

These affordable and customised display kits could also form part of your Additional Service listings enabling your residents and families to purchase them prior to admission.

Each Display Kit is supplied in a self-contained storage tub with a Policy document offering clear guidelines for your staff around the care and use of the products.





With much competition and choice within the Aged Care Industry, Providers are looking to:

Become a Provider of Choice
Increase Revenue and Income Streams
Establish a Point of Difference
Enhance Additional Services offerings
Invest in Refurbishment of Older Facilities
Offer Exceptional Customer Service
Provide Knowledgeable Facility Tours with qualified staff
Upskill Sales and Admission Teams

Our qualified team will offer training procedures and photos of the finalised Display Rooms for your staff, clearly outlining expectations of room presentation moving forward.

## STANDARD DELUXE

| KIT | KIT |                           |
|-----|-----|---------------------------|
| 1   | 2   | Storage Container/s       |
| 1   | 1   | Quilt Insert              |
| 1   | 1   | Quilt Cover               |
| 2   | 2   | Coordinated Pillowcases   |
| 1   | 1   | Throw Rug                 |
| 2   | 3   | Coordinated Cushions      |
| 2   | 3   | Artificial Plants         |
| 1   | 2   | Assorted Photo Frames     |
| 1   | 1   | Display Placemat          |
| 1   | 1   | Cup and Saucer Set        |
| 1   | 1   | Vase                      |
| 1   | 1   | Reading Book              |
| 1   | 1   | Pair of Reading Glasses   |
| 1   | 1   | Jewellery Display Tree    |
| 1   | 1   | Table Clock               |
| 1   | 1   | Breakfast Tray            |
| ×   | 1   | Water Jug and 2 x Glasses |
| ×   | 1   | Bathroom Décor Set        |
| ×   | 1   | Jewellery Box             |
|     |     |                           |

Contact the HBMA team today to discuss how we can assist you with navigating the future of Aged Care, creating a positive change with Sales Mentoring, Admissions Processes, Financial Training, Occupancy Optimisation and much more.

